Wisconsin Procurement Institute

A Procurement Technical Assistance Center (PTAC)

ESRS INDIVIDUAL SUBCONTRACTOR REPORTING (ISR) BASICS ACQUISITION HOUR WEBINAR October 3, 2018

WEBINAR ETIQUETTE

PLEASE

- Log into the GoToMeeting session with the name that you registered with online
- Place your phone or computer on MUTE
- Use the CHAT option to ask your question(s). We will share the questions with our guest speaker who will respond to the group

THANK YOU!



ABOUT WPI SUPPORTING THE MISSION

SERVING WISCONSIN COMPANIES FOR 30 YEARS!





A Procurement Techn Assistance Center

> Assist businesses in creating, development and growing their sales, revenue and jobs through Federal, state and local government contracts.

WPI is a Procurement Technical Assistance Center (PTAC) funded in part by the Defense Logistics Agency (DLA), WEDC and other funding sources.



10/4/2018

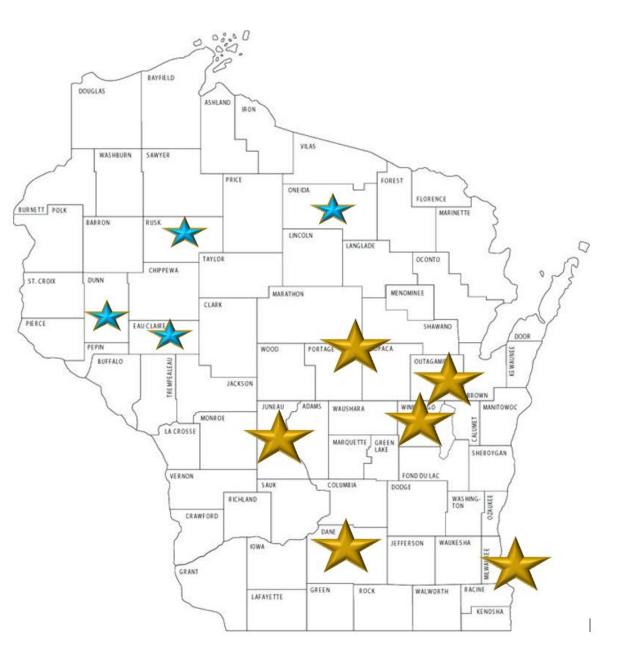


A Procurement Technical Assistance Center

WPI OFFICE LOCATIONS

- MILWAUKEE Technology Innovation Center
- MADISON -
 - FEED Kitchens
 - Dane County Latino Chamber of Commerce
 - Wisconsin Manufacturing Extension Partnership (WMEP)
- CAMP DOUGLAS– Juneau County Economic Development Corporation (JCEDC)
- STEVENS POINT IDEA Center
- APPLETON Fox Valley Technical College
- OSHKOSH Fox Valley Technical College
- EAU CLAIRE Western Dairyland
- MENOMONIE Dunn County Economic Development Corporation
- LADYSMITH Indianhead Community Action Agency
- RHINELANDER Nicolet Area Technical College









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UPCOMING EVENTS



SERVICES OFFERED BY WPI

- FREE Bid Matching Services
- Individual Counseling and Assistance
- Locating Local, State and Federal Opportunities
- Government Market Strategy Development
- Training in use of Government websites and tools
- Assistance with System for Award Management (SAM) Registration
- Assisting in Market Research Process
- Development of Market Profile
- Small Business Subcontracting Plans Development, Outreach and Reporting
- Small Group Training
- Outreach and training with Local, State and Federal agencies
- Assist with Pre and Post Award Functions
- Assistance with Agency Specific Contracting Requirements

- Assistance with Contracting Regulations and Requirements, including FAR, DFAR, CFR
- Assistance with GSA Schedule Preparation and Administration
- Assistance with Local, State and Federal Certifications, including:
 - Service Disabled & Veteran Owned Small Business, HUBZone, Woman Owned Small Business, 8(a) Business Development Program
 - State
 - Local
 - DBE
- Bid review and Submission Assistance
- Proposal review and Submission Assistance
- Capabilities Statement and Related Government Marketing Material Development
- Assistance in Locating and Developing Teaming Partners and Subcontractors
- Updated Government Market Information



ESRS INDIVIDUAL SUBCONTRACTOR REPORTING (ISR) BASICS



WHAT WILL WE COVER TODAY

- Understanding What are Commercial SSR and an Individual Subcontract Report (ISR) and Summary Subcontract Report (SSR)
- Registering to use the system
- Preparation prior to filing
- Going through the process
- Terms to understand
- What to include and not to include and common mistakes



WHAT ARE AN ISR & SSR?



10/4/2018

ISR & SSR – WHAT'S THE DIFFERENCE

Individual Subcontracting Report (ISR)	Summary Subcontracting Report (SSR) Individual Plans	Summary Subcontracting Report (SSR) - Commercial
Specific to one contract	Summary required from each prime contractor and subcontractor with at least 1 contract supporting DOD which includes an Individual Subcontracting Plan	Required annually from each prime contractor with a Commercial Subcontracting Plan that applies to entire production of commercial items sold by either the entire company or a division/plant/product line
Required for each contract containing an Individual Subcontracting Plan	 Submit one SSR based on government fiscal year to: Department/Agency that administers majority of subcontracting plans; or Each Department/Agency that awards construction and related maintenance repair contracts 	Includes all subcontracting under federal government contracts and non-government contracts
Not required for Commercial or DOD Comprehensive Subcontracting Plan (CSP)		Identifies % of total subcontracting \$ attributable to each federal agency that awarded contracts using the Commercial Subcontracting Plan



WHEN IS AN ISR REQUIRED

- Prime/Subcontractor: (a) holds one or more contracts over \$700,000 (over \$1,500,000 for construction of a public facility); and (b) is required to report subcontracts awarded to Small Business (SB), Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), HUBZone Small Business (HUBZone SB), Veteran-Owned Small Business (VOSB), Service-Disabled Veteran-Owned Small Business (SDVOSB), Alaskan Native Corporations (ANC) and Indian Tribes concerns under a subcontracting plan with the Federal Government.
- Must be entered 30 days after the reporting period.
- Prime contractors & higher tier LB subcontractors are required to review, and accept and/or reject the LB subcontractor's ISR's in eSRS.
- Only report actual subcontracting \$ from the inception of the contract to the end of the reporting period. Not Good Faith estimates!
- Report Subcontracting data only not sales data.



DUE DATES

The following table shows the various subcontract reports required by the each subcontracting plan, the submission and review due dates for the contractor to submit the various subcontract reports and for the department/agency to take action.

Report Type	Reporting Period	Due Date
SSR	October 1 – September 30	October 30th
ISR*	Plan Start – March 31 & Plan Start – September 30	April 30 th & October 30th

*ISR should **NEVER** by completed by commercial planholders.

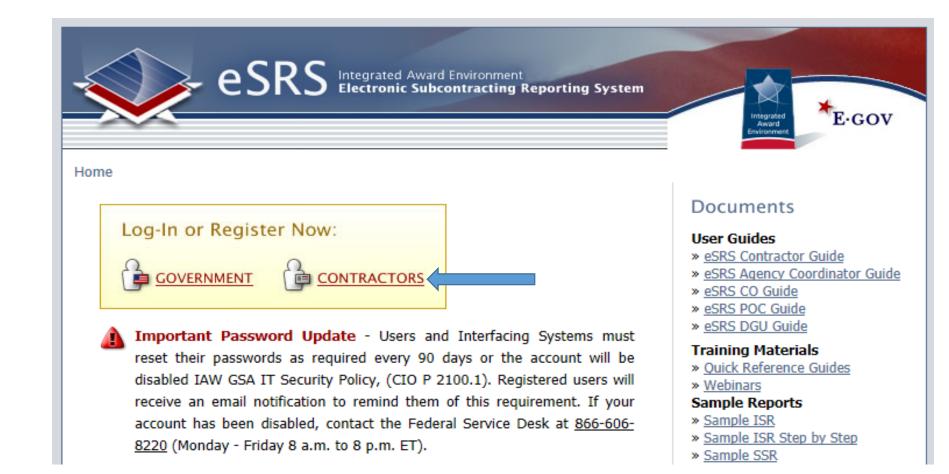


10/4/2018

REGISTERING TO USE THE SYSTEM



ESRS.GOV ELECTRONIC SUBCONTRACTING REPORTING SYSTEM



RETURNING USER OR NEW REGISTRATION

← → C A https://esrs.symplicity.com/index?	☆ ≤
FOR CONTRACTORS Integrated Acquisition Environment Electronic Subcontracting Reporting System	Regarder Auguston Courses
📴 login	Tuesday, September 8, 2015 9:59 am
	ew contractors: register
	Register 🕨
	Passwords are good for 90 days
Registration instructions for Contractors	New Passwords – must contain:
	10-14 characters
Not a contractor user? Click he	Contain 2 of each
For Help: Federal Service Desk Turn Accessibility Mode On Contractor User Guide Registration Instructions for Contractors SSR fo SDB Participation Report SDB Year End Report Generating Reports SDB Participation Report SDB Year End Report Generating R	
Summary Subcontract Report (SSR - Individual)	- Upper case letters
	- Numbers
	- Special characters
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FILING ESRS

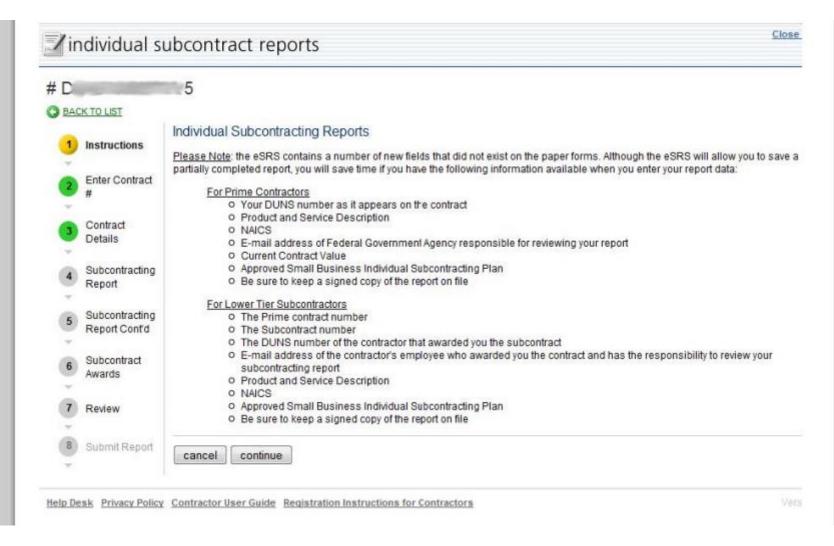
	red Acquisition Environment nic Subcontracting Reporting System	C powerd by symplicity
myESRS Profile Contract Work	ist File / Review Reports Custom Reports	TSLow_
a home	1	Wednesday, July 1, 2015 6:13 pm zjohnson@symplicity.com Log-in to FSRS Logout
add contract to worklist	A rts • No cu nt alerts	
file ISR (FORMERLY SF-294)	Click here to open Individual Subcontr	racting Report
file SSR (FORMERLY SF-295)		
file year-end supplementary report yon sobu		
file SDB participation report pormercy of-312)		
	ty Mode On Contractor User Guide Registration Instructions for Contractors SSR for Individual Plan Prime Filing ISB SSR for Co abcontract Report (ISR) Contractor Submitting an Summary Subcontract Report (SSR - Individual)	Commercial Plan Subcontractor Filing ISR SDB Participation Report SDB Year End Report Generating Version 3.4



PREPARATION



PREPARATION BEFORE THE REPORTING





GOING THROUGH THE PROCESS



10/4/2018

GETTING STARTED – ENTERING THE CONTRACT FOR REPORT

-			
۲	Instructions		
2	Enter Contract #		
3	Contract Details		
4	Subcontracting Report		
5	Subcontracting Report Cont'd		
6	Subcontract Awards	Back Cancel continue	
Ť	Review	Enter Prime Contract Number For Report Select Existing Contract:	indicates a required field
8	Submit Report	If not found above, enter Prime Contract # (as it appears in F	PDS-NG without any dashes)
		If not found above, enter Prime Contract # (as it appears in dashes):	FPDS-NG without any



ARE YOU THE PRIME OR THE SUBCONTRACTOR?

individual su	ubcontract reports		Close Wind
# D BACK TO LIST	5		
1 Instructions	Back Cancel Save Save & Continue		Prime Contract Info
Enter Contract	Contract Details	* indicates a required field	Agency:
3 Contract Details	e prime sub		



# D:	215
BACK TO LIST	
1 Instructions	Save & Go Back Cancel Save Save & Continue
Enter Contract #	SUBCONTRACTING REPORT FOR INDIVIDUAL * indicates a required field
 Contract Details Subcontracting Report Subcontracting Subcontracting Subcontract Subcontract Review 	 1. DUNS #": D+====088 2. Verify Data": If the data provided on this step from FPDS is correct please choose "yes". Otherwise, choose "no" and contact your contracting officer to correct the problem. yes one 3. Corporation, Company or Subdivision Covered: a. Vendor Name": The CORPORATION b. Vendor Physical Address":
B Submit Report	Street Address": Direts City": Direts State": Direts (USA and Canada only) Pennsylvania Foreign Province: Zip+4": Direts 18407 Country: Direts



c. Vendor Mailing Address*: Street Address": 2 help POEsterio Standard ST City": 2 nelp CARE State*: Dineip (USA and Canada only) Pennsylvania Foreign Province: Zip+4*: Dineto 1. 5 Country: (2) telp United States 4. Agency Awarding Contract": DEPT OF DEFENSE (9700) 5. Contracting Office Agency ID*: 2 0 6. Contracting Office Agency Name: DEPT OF T 7. Contracting Office ID: W 8. Contracting Office Name: Nonician 9. Prime Contract Number*: D------5 10. Product/Service Code: 8465 11. Current Contract Value: 12. Ultimate Contract Value*: 2 00 13. Is your contract administered by an office other than the Contracting Office that awarded the contract?: 🔘 yes 👜 no

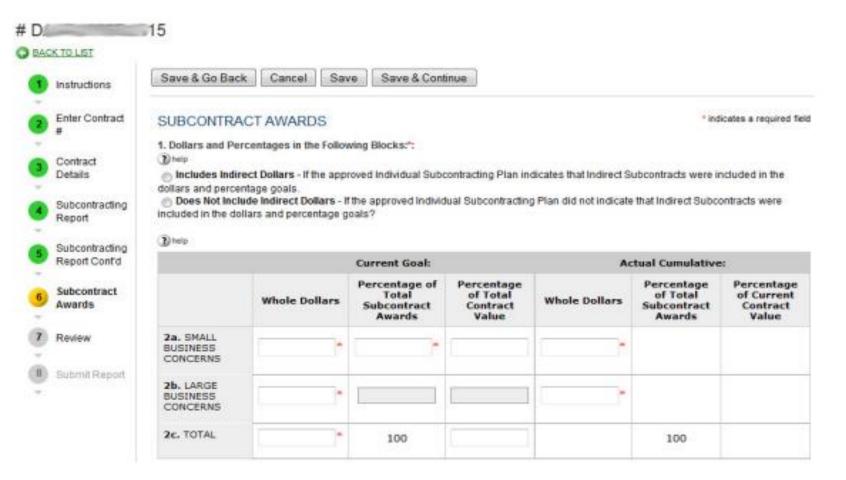


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 Enter Contract Enter Contract Contract Details Subcontracting Report Subcontracting Report Contract Subcontract Subcontract	BACK TO LIST	
Save & Go Back Cancel Save Save & Continue	 Instructions Enter Contract # Contract Details Subcontracting Report Subcontracting Report Cont'd Subcontract Subcontract Report Cont'd 	SUBCONTRACTING REPORT FOR INDIVIDUAL Indicates a required field CONTRACTS CONTD 1. Contact Information*: 2. Reporting Period From Inception of Contract Thru:*: 3. Reporting Period From Inception of Contract Thru:*: 3. Nype of Report*: 3. Type of Report*: 3. Type of Report*: 5. Report Submitted As*: prime contractor



ENTERING THE DOLLARS





INDIRECT COST INCLUSIONS CHANGES FY'17

Plan Goals Requirement: Both commercial and individual plan types continue to be given the choice of whether or not to include indirect costs in their plan goals [FAR 52.219-9(d)(1) and (d)(6)].

New eSRS Requirements: Final Rule effective November 1, 2016 (FY17)

- <u>Commercial Plans</u>: Your actual dollar achievements reported in the SSR must include indirect spend, regardless of whether or not you included indirect costs in your approved plan goals [52.219-9(I)(2)(ii)(A)].
- Individual Plans
 - ISR: If your plan goals include indirect costs, then you must continue to report indirect costs in your actual achievements in the ISR [FAR 52.219-9(I)(1)(iii)].
 - SSR: Indirect costs must be included in the SSR on a pro-rated basis regardless of whether or not they were included in your approved plan goals [52.219-9(I)(2)(i)(A)].



MAKE SURE THAT THE GOALS YOU INPUT MATCH THOSE APPROVED UNDER YOUR CURRENT INDIVIDUAL PLAN. WE WILL BE COMPARING YOUR RESPONSE HERE TO YOUR ACTUAL PLAN.

		Current Goa	Ac	tual Cumulati	ve:	
	Whole Dollars	Percentage of Total Subcontract Awards	of Total	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Current Contract Value
2a. SMALL BUSINESS CONCERNS	840,131	10	0	4,251,914	14.1	4.5
2b. LARGE BUSINESS CONCERNS	7,561,180	0	0	25,991,402	85.9	27.5
2c. TOTAL	8,401,311	100	0	30,243,316		



The actual achievements you enter for all categories are cumulative, a running total of your achievements since the inception of your individual plan. In other words, your achievements for each 6-month period will be added to the previous ISR total

		Current Goal:		Ac	tual Cumulati	ive:			Current Go	al:	Ac	tual Cumulati	ve:
	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Total Contract Value	Whole Dollars	Percentage of Total Subcontract Awards	of Current		Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Total Contract Value	Whole Dollars	Percentage of Total Subcontract Awards	of Current
3. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS	18,439,078	89.08299926	0	27,595,682	92.0	16.2	6. HUBZone SMALL BUSINESS (HUBZone SB) CONERNS	0	0	0	1,854,370	6.2	1.1
4. WOMEN- OWNED SMALL BUSINESS (WOSB)	909,684	4.394871539	0	2,847,800	9.5	1.7	7. VETERAN- OWNED SMALL BUSINESS CONCERNS	0	0	0	25,194,691	84.0	14.8
CONCERNS					1		8. SERVICE- DISABLED VETERAN-						
BLACK COLLEGES							OWNED SMALL BUSINESS CONCERNS	0	0	0	0	0	0



- If you have a VA contract containing the clause 852.219-9 VA Small Business Subcontracting Plan Minimum Requirements (not applicable to FSS administered plans), then Vet-owned (VO) and Service Disabled Vetowned (SDVO) small businesses must be verified as eligible on VetBiz.gov in the Vendor Information Pages database in order for their dollars to count towards your goals. Additionally, you are also required to submit to OSDBU an annual list of any VO or SDVO businesses you have counted in your achievements
 - Select all agencies (use "Add Item" to enter more than one) with which you have government contracts. At a minimum, you must select the Dept. of Veterans Affairs (3600). If an agency is not selected, then its representatives cannot view the report.
 - Federal Supply Service (4730) is NOT the VA's Federal Supply Schedule. It is a code used by GSA.

	10. Specify agencies to which you are submitting the dollars attributable to each*:	his	report and	d percen	tages of	Gamma hat far
\triangleleft	Agency*		Percen	tage*	Approver	Screenshot for commercial
		/	%		©	planholders
	Add Item		~			
	7. Agency to which the report is being su	bn	nitted*:		enshot for holders	individual



REMARKS ARE IMPORTANT

9. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT HAVE NOT BEEN CERTIFIED BY THE SNALL BUSINESS ADMINISTRATION AS SMALL DISADVANTAGED BUSINESSES		-	
10. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT ARE NOT SMALL BUSINESSES			

11. Which method do you use to collect subcontracting data for this report?":

(2) help

men: basis

commitment basis

other

12. Certification":

This is a testament that the data being submitted on the report is accurate and that the dollars and percentages reported do not include lower tier subcontracts (except as set forth for ANC and Indian Tribes for more information visit <u>htp://www.ernet.gov/fer/facframe.html</u> see FAC 05-019). If "No" is selected the report will be "Rejected"

O Yes No

13. Remarks:

(2)help.

If you entered (0) zero in the small business section of this report or failed to meet the dollar or percentage goals in the individual Subcontracting Plan, use this section to explain the reason for any shortfails and your future plan of action. You may also enter explanations and/or comments you think will be helpful to the Government official who reviews this report.



ALMOST DONE...

14. Contractor's Subcontracting Plan Administrator:

Dhelp

This is the name and contact information of the Contractor's employee who is responsible for ensuring the contractor's compliance with its subcontracting plan.

a. Contractors Official who Administers this Subcontracting Plan":

2) nelp

b. Phone Number of Individual who Administers this Subcontracting Plan:

c. E-mail address of Individual who Administers this Subcontracting Plan:

15. Please enter the email address of the Government employee(s) and/or other person(s) to be notified that you have submitted this report.":

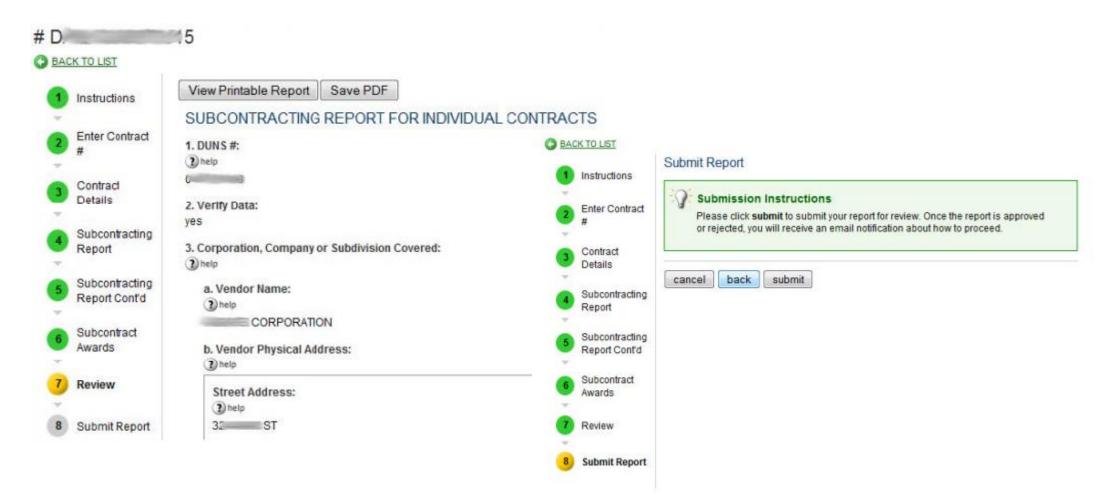
(2)nelp.

By listing an e-mail address, a notification will be sent to listed parties advising them that a subcontracting report has been submitted in eSRS for the Government's review. The Federal Government Agency will not be notified via email unless you enter a notification e-mail address.





PRINTING & SUBMITTING





TERMS TO UNDERSTAND



WHAT DO THE "TERMS" MEAN?

- Pending Report has been submitted and awaiting review by the Agency that awarded the contract.
- Accepted The report has been reviewed by the agency and found with no issues.
- Reopened The report was previously Accepted by the agency, however, after further review the agency found issues that require clarification/correction.
- Rejected The report was reviewed by the agency and is found with errors. Once the report concerns have been addressed the agency will Accept receipt of the data. Example – Your report states the sales to this agency is \$20,000. The ISR does not collect sales data, OR the ISR goals you entered do not match the approved IS plan goals in your plan.
- These reports will appear in your "Alerts" box.



OTHER IMPORTANT DETAILS

- Exclude subcontracts performed outside the U.S. & purchases from a corporation, company, or subdivision that is an affiliate of the Prime/subcontractor.
- A pro-rated portion of indirect subcontracts shall NOT be included on the reports unless agreed upon in your approved ISR Plan.
- Keep a signed copy of the report on file for audits.
- Per 13 Code of CFR 121.404 (3) & 121.410, you must have a supporting written size selfcertification for every small business you are counting in the small business and socioeconomic section of this report at the time you submit your proposal. If not, you must count them as a LB. Do not retroactively apply small business subcontracting accomplishments.
- The contractor shall validate a firm is HUBZone certified in the SBA Dynamic SB search.



SSR REPORT



SSR SUMMARY SUBCONTRACT REPORTS

	powered by symptotic symptot symptotic symptotic symptotic symptot symp						
myESRS	,	File / Review Reports Custom Individual Subcontract Reports	n Reports 🕴	Wednesday	, July 1, 2015 6:18 pm zjohnson@symplicity.com Log-in to FSRS Logout		
2 cont	tract worklist	Summary Subcontract Reports					
		Year-End Supplementary Report for	/ SDBs				
	Iters	SDB Participation Report (Form 312	2)				
		Batch Upload Reports			R Apply Search 📓 Save Defaults		
					Author Search Back Science		
*Search	For And Add Contract To Worklist Iter	ms 1-1 of 1					
	Contract # ▼		Agency 🕶	Contract Type *	Options		
ପ	00000199011DDLAH0091D0003		DEFENSE LOGISTICS AGENCY	sub	Remove My ISRs		
Search For And Add Contract To Worklist Items 1-1 of 1							
For Help: Federal Service Desk Turn Accessibility Mode On Contractor User Guide Registration Instructions for Contractors <u>\$\$R for Individual Plan</u> Prime Filing ISR <u>\$SR for Commercial Plan</u> <u>Subcontractor Filing ISR</u> <u>\$DB Participation Report</u> <u>\$DB Year End Report</u> <u>Generating</u> Version 3.4 Reports <u>Contractor Submitting an Individual Subcontract Report (ISR)</u> <u>Contractor Submitting an Summary Subcontract Report (ISSR - Individual)</u>							



SUMMARY SUBCONTRACT REPORT EXISTING REPORTS

FOR CONTRACTORS	Dowend by symplicity
myESRS Profile Contract Worklist File / Review Reports Custom Reports	TSL09
Summary subcontract reports	Wednesday, July 1, 2015 6:18 pm zjohnson@symplicity.com Log-in to FSRS Logout
Open V Pending V Closed V A3 D help	
> Search Filters	
Add New No records found.	
	DRT = Draft IPEN = Pending REV = Revised ACC = Accepted REJ = Rejected RPN = Reopened
For Help: Federal Service Desk Turn Accessibility Mode On Contractor User Guide Begistration Instructions for Contractors 55R for Individual Plan Prime Filing ISR 55R for Commercial Plan Begorta Contractor Submitting an Individual Subcontract Report USR) Contractor Submitting an Summary Subcontract Report ISSR - Individual)	Subcontractor Filing ISR SDB Participation Report SDB Year End Report Generating Version 3.4



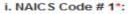
SUMMARY SUBCONTRACT REPORT NEW REPORTS

	Integrated Acquisition Environ Electronic Subcontracting R	ment eporting System	powered by symplicity	*e.gov Ú <u>SA.gov</u>
 Home Announcements Reports Individual FFATA Summary Year-End SDB SDB Participation Contractors Organizations Contacts Agencies Organizations Contacts Contacts Contracts Contracts Contracts My Account 		Contract Worklist : File / Review R	Cancel Save Save & Continue T REPORT * indicates a required field Auto-Fill Company Info From Duns	List List
		b. Vendor Physical Address: (2) help Street Address*:	If auto fill info is incorrect the remarks section and	



SUMMARY SUBCONTRACT REPORT CONT.

 angela 6. Reporting Period:*: i help Oct 1 - Mar 31 Oct 1 - Sept 30 a. Year*: i help 2008 * 7. Agency to which the report is being submitted*: * 8. Report Submitted As*: i help prime contractor subcontractor both 9. Contractor's Major Products or Service Lines: i help This reflects the description of the two major products and/or services, and the codes for the product/services lines under the approved subcontracting plan th contractor provides to the agency for which this report is being submitted to. a. Product or Service #1*: 	2 h	
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CUMULATIVE FISCAL YEAR SUBCONTRACT AWARD

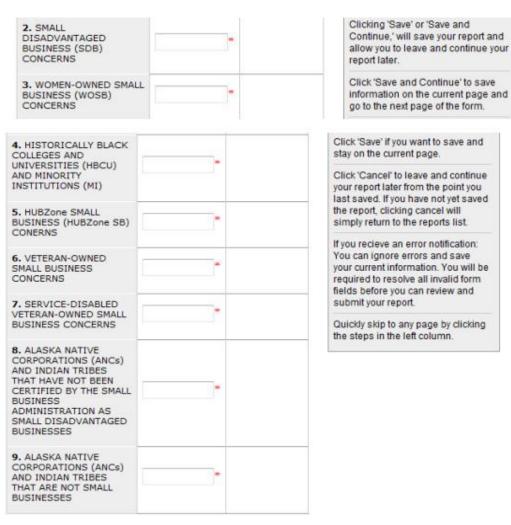
	Whole Dollars	Percent
1a. SMALL BUSINESS CONCERNS	0 *	0
1b. LARGE BUSINESS CONCERNS	10350 *	100.0
1c. TOTAL	10350.0	

Things to exclude: subcontracts outside the US & purchases from an affiliate of the prime/subcontractor



SMALL BUSINESS SPEND – WHOLE \$

The report data is reflective of only the reporting period's subcontracting accomplishments.





CEO APPROVAL

12. Certification*:

This is a testament that the data being submitted on the report is accurate and that the dollars and percentages reported do not include lower tier subcontracts (except as set forth for ANC and Indian Tribes for more information visit <u>http://www.arnet.gov</u> /far/facframe.html see FAC 05-019). If "No" is selected the report will be "Rejected"

Yes No

13. Chief Executive Officer(CEO):

This is the full name and title of the CEO (if you do not use the title CEO this is the most Senior Executive in your organization) for the company submitting this report. No delegation of authority is accepted.

a. Name*:			
b. Title*:			
c. Date*:	select clear		

14. CEO Approval*:

This is a self-certification that the individual whom is listed as the CEO on this report will sign a paper print-out of this report and keep it on file.

Yes No

15. Please enter the email address of the Government employee(s) and/or other person(s) to be notified that you have submitted this report.*:

By listing an e-mail address, a notification will be sent to listed

SUBMITTING THE REPORT





ALERTS

myESRS i Profile i Contract Worklist i File / Review Reports i			
nome (show in a separate window			
Add Contract to Worklist	alerts Your SSR report for Oct 1 - Sept 30, 2004 was reopened. Your SSR report for Oct 1 - Sept 30, 2004 was reopened.		
File ISR (FORMERLY SF-294)	announcements		
	There are no announcements at this time.		
File SSR (FORMERLY SF-295)	The Federal Agency should review		
	the subcontract reports within 60 days of the contractor's submittal		



WHAT TO INCLUDE & COMMON QUESTIONS/ISSUES



IF THE REPORT IS FOR A VA CONTRACT, WHAT IF I NEGLECTED TO INCLUDE THE VA'S AGENCY CODE (3600) IN THE SSR?

- This will prohibit the VA from being able to view your SSR, even if you included a VA e-mail address in the notification section.
- You will need to contact a representative from the agency you designated as the approver and request that they reject the report so that you can properly include the VA's code and percentage attributed.
- If you don't know who to contact at the designated approving agency, you will need to call the eSRS help desk and ask that they "escalate" (their term) your issue to Tier II. The help desk staff are not permitted to reject reports. You will later receive an e-mail from Tier II help. Unfortunately, there is no way to speak with Tier II by phone.



HOW DOES A NEW EMPLOYEE FILE NEW REPORTS AND VIEW EXISTING/PREVIOUS REPORTS IN ESRS?

- Have the new employee register in eSRS.
- Send an eSRS Technical Helpdesk ticket that includes the name and e-mail address of the new & old employee, requesting to have the historical data migrated over to the new employee.
- Example: Angela Terry angela@abc.com is the new eSRS representative for ABC corporation. Pam Jones pjones@abc.com will no longer have the responsibility of filing reports in eSRS for ABC Corporation. Therefore, transfer the historical data for ABC Corporation from Pam Jones eSRS account to Angela Terry's.



COMMON ISSUES

- Block 2: Wrong or incomplete DUNS Number
- Block 6: Administering Activity. If you are reporting to NASA or Civilian Agencies, you will have to issue a SSR to those agencies. DCMA does not collect data for the Corps of Engineers – they have their own reporting mechanism.
- Block 7: Report on both subcontract number, if applicable, and appropriate contract #
- Block 8: Use most recent address and street number for the Buying Activity.
- Ensure data is cumulative on an annual basis for the SSR for the life of the contract for the ISR
- What if the contracting officer is stating they can't see the report. Make sure it's not in draft mode. It must be submitted.



COMMERCIAL PLAN

- A Commercial Subcontracting Plan as defined in Federal Acquisition Regulation Subpart 19.701: "Commercial Subcontracting Plan" is a subcontracting plan (including goals) that covers the offeror's fiscal year and that applies to the entire production of commercial items sold by either the entire company or a portion thereof (e.g., division, plant, or product line).".
 - Example: Garber Pharmaceuticals Company. Garber's is a company that provides commercial items (pharmaceuticals) to government and nongovernmental customers. Garber's fiscal year is from February until January. Garber's produces a company-wide subcontracting plan for products and services needed to resale, manufacture and/or distribute pharmaceuticals during the fiscal year. The products and services that Garber's procures are used to produce pharmaceuticals used to fulfill orders for both its government and non-government customers. Garber's allocates the overall percent of subcontracting dollars attributable to each customer (government and non-government) based on the products or services the customer purchases. Therefore, the percent of Garber's subcontracting to the Federal Government in whole or for any agency should never be 100%, unless Garber's only supplied pharmaceuticals to the Federal Government, in which case the product or service would not fit the definition of a "commercial item" as set forth in FAR 2.101. If that were the case, the government should not have approved a Commercial Subcontracting Plan for Garber's Pharmaceuticals.



COMMERCIAL PLAN BASIC GUIDELINES DIFFERENT THAN INDIVIDUAL PLANS

- In eSRS, only one SSR for Commercial Subcontracting Plan is filed regardless of how many federal agencies you hold a contract with that require you to report subcontracting accomplishments under your approved Commercial Subcontracting Plan. eSRS allows you to allocate subcontracting accomplishments to each agency within one report by using the "percent (%) attributable field."
- Subcontracting awards shall include both direct and indirect cost as set forth in your approved Commercial Subcontracting Plan.
- The subcontracting data reported should include subcontracts of all amounts to the degree that your commercial subcontracting plan covered (e.g., division, plant, or product line). The totals in this section represent the total amount of subcontract awards in whole dollars awarded for the items under the approved Commercial Subcontracting Plan.
 - These totals do not represent subcontracting dollars spent exclusively on government contracts.



FAR UPDATE – NOV. 1, 2016

AGENCY:

Department of Defense (DoD), General Services Administration (GSA), and the National Aeronautics and Space Administration (NASA).

ACTION:

Final rule.

SUMMARY:

DoD, GSA, and NASA are issuing a final rule amending the Federal Acquisition Regulation (FAR) to implement regulatory changes made by the Small Business Administration, which provide for a Governmentwide policy on small business subcontracting.

DATES:

Effective: November 1, 2016.

https://www.federalregister.gov/documents/2016/07/14/2016-16245/federalacquisition-regulation-small-business-subcontracting-improvements



UPCOMING TRAINING - EVENTS



WHAT IS WPI'S CURRENT WEBINAR SCHEDULE?

October 9, 2018 – Selling to the State of Wisconsin and Local Governments – CLICK HERE for additional information – presented by Kate Hill, Heartland Information Research, Inc

October 10, 2018 – Overview of CPARS – CLICK HERE for additional information – presented by Carol Murphy, Wisconsin Procurement Institute (WPI)

October 23, 2018 – The HUBZone Program – Certification Benefits and Regulations – CLICK HERE for additional information – presented by Shane Mahaffy, U.S. Small Business Administration (SBA) and Benjamin Blanc, Wisconsin Procurement Institute (WPI)

October 24, 2018 – The SBA 8(a) Certification Program – CLICK HERE for additional information – presented by Shane Mahaffy, U.S. Small Business Administration (SBA) and Benjamin Blanc, Wisconsin Procurement Institute (WPI)

October 24, 2018 – The NEW WAWF – The Procurement Integrated Enterprise Environment (PIEE) – CLICK HERE for additional information – presented by Benjamin Blanc, Wisconsin Procurement Institute (WPI)

November 7, 2018 – Responding to a Sources Sought Announcement and the Interested Vendor List – CLICK HERE – for additional information – presented by Carol Murphy, Wisconsin Procurement Institute (WPI)

December 4, 2018 – Preparing for a CPSR Audit –CLICK HERE – for additional information – presented by Phil Bail, Phil Bail & Associates

https://www.wispro.org/faqs/what-is-wpis-webinar-schedule/



NATIONAL DEFENSE INDUSTRIAL ASSOCIATION (NDIA) GREAT LAKES ANNUAL MEETING – LAKE GENEVA, WI

October 16

Organizer

Dawn Hjelmgren

Phone: 1-630-735-3558

Email: dawnh@darley.com Additional Information Event Details Read More Presented By National Defense Industrial Association (NDIA) Great Lakes Chapter Event Registration Register for Event

Join the NDIA Great Lakes Chapter for an Annual Meeting that will include golf, networking, dinner and keynote presentations. Sponsorship opportunities are available! Speakers:

Senator Tammy Baldwin

Major General Donald P. Dunbar

https://www.wispro.org/event/ndiagreat-lakes-annual-mtg-lake-geneva-wi/

Venue

Grand Geneva

7036 Grand Geneva Way Lake Geneva, <u>WI</u> 53147 United States + Google Map









END OF YEAR FEDERAL CONTRACTOR UPDATE - MILWAUKEE, WI

January 24, 2019

Organizer

Cassie Hutzler

Phone: (414) 270-3600

Email: cassieh@wispro.org Additional Information Presented By National Contract Management Association (NCMA) - Wisconsin Chapter Wisconsin Procurement Institute (WPI)

SAVE THE DATE!

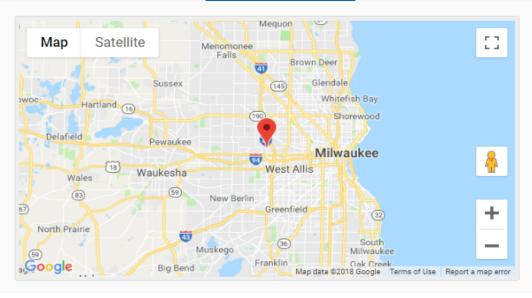
Join Wisconsin's Federal contractors for a series of briefings focusing on changes and challenges.

Venue

Crowne Plaza - Wauwatosa

10499 W Innovation Dr Wauwatosa, <u>WI</u> 53226 United States + Google Map

https://www.wispro.org/event/end-ofyear-federal-contractor-updatemilwaukee-wi/







QUESTIONS?



SURVEY





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CONTINUING PROFESSIONAL EDUCATION



CPE Certificate available, please contact: Benjamin Blanc benjaminb@wispro.org



PRESENTED BY

Wisconsin Procurement Institute (WPI) www.wispro.org

Kim Garber | Manager, Small Business Programs Wisconsin Procurement Institute <u>kimg@wispro.org</u> 608-444-0047

> 10437 Innovation Drive, Suite 320 Milwaukee, WI 53226

